

LEADERSHIP

EXECUTIVE TEAM



Karen Stakem Hornig
Chief Executive Officer

Since July 2014, **Karen Stakem Hornig** has led NIPR through a period of significant growth, expanding its services to service all fifty states, the District of Columbia, Guam, Puerto Rico and the U.S. Virgin Islands.

Ms. Hornig previously served as Deputy Insurance Commissioner for the State of Maryland beginning in 2008. There she managed the operations of the Maryland Insurance Administration, including the agency's information technology division, and served as the agency's hearing officer. She served in various legal roles including Chief Legal Counsel for the Baltimore Police Department, Assistant City Solicitor for the City of Baltimore, Assistant Attorney General for the State of Maryland and as a litigator in private practice. Ms. Hornig also worked in higher education serving her alma mater, Notre Dame of Maryland University, as Vice President of Enrollment Management. She served as an adjunct professor at Notre Dame and at the University of Maryland School of Law. She is involved in the Kansas City Tech Council where she served as chairperson of the Board of Directors.

A native of Maryland, she received her bachelor's degree in history from the College of Notre Dame of Maryland and her Juris Doctor from the University of Maryland School of Law.



Eric Saul
Chief Product &
Technology Officer

As NIPR's Chief Product and Technology Officer, **Eric Saul** leads the Product Management, Communications, and Technology divisions to deliver high-quality technology products aligned to NIPR's mission, vision, and business objectives. He works across the NIPR divisions as a servant leader, ensuring technology solutions fulfill business requirements and meet customer needs.

Prior to joining NIPR in 2020, Mr. Saul spent 20 years providing technical leadership in both the for-profit and not-for-profit sectors. He led technology teams for Quest Diagnostics with responsibility for technical solutions delivering wellness screenings and pre-employment drug testing services to employers across the country, as well as paramedical and health data collections for the life insurance industry. Prior to Quest Diagnostics, Mr. Saul led technology teams at US Central, a not-for-profit corporate credit union delivering mission critical payment services for credit unions across the country.

Mr. Saul graduated from Missouri State University with a Bachelor of Arts degree in Computer Information Systems.



Nadia Malik
Chief People Officer

As NIPR's Chief People Officer, **Nadia Malik** leads the People Operations function and strategy. She brings her expertise to the areas of the talent lifecycle and people experience, culture and organizational design, rewards and recognition, people and leadership development, workforce insights, and compliance. Nadia partners with NIPR's leadership team to align the People Operations strategy with broader business objectives while driving company transformation and performance excellence by empowering leaders and teams alike.

Prior to joining NIPR in 2023, Ms. Malik spent 15 years helping organizations grow and scale in pharmaceutical, education, automotive and environmental industries. She most recently served as Director of Human Resources for Montrose Environmental Group with responsibility for talent acquisition and management, people operations and mergers and acquisitions.

Ms. Malik holds a Master of Science in Human Resources and Organizational Development from Eastern Michigan University.

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Valeria Williams
Chief Operations Officer

As NIPR's Chief Operating Officer, **Valeria Williams'** areas of responsibility include leading the customer service, billing, and business development areas while focusing on revenue generation and improving services provided to NIPR's customers. Ms. Williams is responsible for collaborating with internal and external stakeholders to ensure that NIPR's front end applications, tools, and services are enhanced, designed, and/or implemented in a manner that puts the customer first.

Ms. Williams joined NIPR in 2015 and prior to this served as Director of Producer Licensing at the Maryland Insurance Administration where she participated as a member of the NAIC Producer Licensing Working Group. She began her career with Pearson Vue (formerly ASI) where she served as Senior Supervisor supporting contracts for the Maryland Insurance Administration, District of Columbia Insurance Department, and several professional licenses and certifications regulated by the District of Columbia.

Ms. Williams holds a bachelor's degree in Arts & Sciences with an emphasis on Psychology and Sociology from Tennessee State University.



Laurie Wolf
Chief Regulatory
Affairs Officer

As NIPR's Chief Regulatory Affairs Officer, **Laurie Wolf** leads the state support and implementation teams which provide daily customer support to all states/jurisdictions and manage the state implementations of NIPR's products/services. The teams also assist the states to improve their business requirements by utilizing NIPR's technical solutions to make the state producer licensing process more streamlined and uniform.

Ms. Wolf joined NIPR in 2008, as its Senior Regulator Relations Manager before being named the Deputy Director in 2014. Prior to joining NIPR, Ms. Wolf was the Director of the Agent Licensing and Investigation Division for the North Dakota Insurance Department for 19 years. She also served as Chair of the NAIC Producer Licensing Working Group.

Ms. Wolf holds a bachelor's degree in business administration from the University of Mary, Bismarck, ND. She is a Certified Insurance Counselor (CIC) and was also a licensed insurance agent and company underwriter. Ms. Wolf is a past recipient of the Regulator Recognition of the Year Award and the Robert Kennedy Appreciation Award by the Securities & Insurance Licensing Association (SILA).